



Document Gathering List

Please check all that apply and provide at your Data Gathering Meeting.

Assets

- Current Bank Account Statements
- Current Investment Account Statements - Balance & Holdings
- Current Market Value of Real Estate (Personal & Investment) & Addresses
- Current Market Value of Vehicle(s) Owned & Year/Make/Model
- Current Market Value of Business(es) Owned

Liabilities

- Current Balance on Mortgage(s) and/or Home Equity Line of Credit
- Current Balance on Credit Card(s)
- Current Balance on Consumer Loans (Auto, Personal, Student, etc.)

Insurance (Group and Personal Policies)

- Current Statements or Policy Summary or Confirmation of Benefits

Employer-Sponsored Retirement Plans

- Current Statements (401k, 403b, Pension, etc.) - Balance & Holdings
- List of Investment Choices Offered
- Pension Projection at retirement age

Beneficiaries

- Beneficiary Election for each Investment Account, Retirement Plan, and Insurance Policy

Estate Plan

- Current Estate Plan Documents (Will, Powers of Attorney, Trust, etc.)

Education Funding

- Current Statement for Education Account(s) (529, ESA, UTMA, etc.)

Cash Flow

- Copy of Last 2 Paystubs from each Employer
- Itemized List of Monthly and/or Annual Expenses

Taxes

- Copy of Last 2 Federal and State Tax Returns

Social Security

- Current Social Security Statement

Personal Data Questionnaire

Client #1 Full Name Date of Birth Social Security Number Driver's License Number

Client #2 Full Name Date of Birth Social Security Number Driver's License Number

Street Address Phone Number

City State Zip

Client #1 Email Address Client #2 Email Address

Children and Dependents

Name Relationship Date of Birth Social Security Number

Parents & Siblings

Name Relationship to Client #1 or #2 Living: Yes or No Age Health

Additional Family Facts

Date of Marriage	Pre-Marital Agreement?	Explain	
Client #1 Previously Married? State	Yr. Terminated	Death or Divorce?	
Client #2 Previously Married? State	Yr. Terminated	Death or Divorce?	
Community property state(s) in which Client #1 has lived - AZ / CA / ID / LA / NV / NM / TX / WA			
Community property state(s) in which Client #2 has lived - AZ / CA / ID / LA / NV / NM / TX / WA			

Employment Data

	Job Position/Title	Employer Name
	Employer Address	
Client #1	Business Phone Number	
	Base Salary This Yr.	Est. Bonus/Commissions This Yr.
	Base Salary Next Yr.	Est. Bonus/Commissions Next Yr.
	Paycheck Frequency	W-4 Election - Federal & State

	Job Position/Title	Employer Name
	Employer Address	
Client #2	Business Phone Number	
	Base Salary This Yr.	Est. Bonus/Commissions This Yr.
	Base Salary Next Yr.	Est. Bonus/Commissions Next Yr.
	Paycheck Frequency	W-4 Election - Federal & State

Other Income

Pension - Client #1

Monthly Amount	Employer Name
-----------------------	----------------------

Pension - Client #2

Monthly Amount	Employer Name
-----------------------	----------------------

Social Security - Client #1

Monthly Amount

Social Security - Client #2

Monthly Amount

Current Retirement Plan Contributions

Client# 1

Traditional IRA

Actively Contributing: Yes or No	Yearly Contribution: \$ or %
-----------------------------------------	-------------------------------------

Roth IRA

Actively Contributing: Yes or No	Yearly Contribution: \$ or %
-----------------------------------------	-------------------------------------

Employer-Sponsored Retirement Plan

Actively Contributing: Yes or No	Yearly Contribution: \$ or %
-----------------------------------------	-------------------------------------

Retirement Plan Match Formula

Client# 2

Traditional IRA

Actively Contributing: Yes or No	Yearly Contribution: \$ or %
-----------------------------------------	-------------------------------------

Roth IRA

Actively Contributing: Yes or No	Yearly Contribution: \$ or %
-----------------------------------------	-------------------------------------

Employer-Sponsored Retirement Plan

Actively Contributing: Yes or No	Yearly Contribution: \$ or %
-----------------------------------------	-------------------------------------

Retirement Plan Match Formula

Detail of Monthly Living Expenses

<u>Expenditure</u>	<u>Monthly Amount</u>	<u>Periodic Amount</u>
Mortgage Payment (Principal & Interest Only)		
Homeowner's Insurance		
Real Estate Taxes		
Rent		
Home Maintenance/Supplies		
Lawn/Pool/ Snow Service		
Electric/Gas Bills		
Water		
Landline Phone		
Cell Phone		
Car Payment		
Gas		
Car Insurance		
Maintenance/Repairs		
Taxes/Tags		
Parking/Public Transportation		
Doctor/Dentist/Vision Expenses		
Prescriptions		
Cafeteria Plan		
Food - Groceries		
Food - Eating Out		
Cable TV		
Baby Sitters		
Activities: Movies/Zoo/etc		
Hobbies/Clubs		
Vacation		
Cash Reserve Savings		
Clothing		
Allowances		
Banking/Checking Expenses		
Charitable Contributions		
Dry Cleaning		
Gifts - Bday's/Wedding/Grads/etc		
Hair/Beauty Shop		
Household Items		
Job Expenses		
Pets		
Personal Care (Target/Wal-Mart)		
Political Contributions		
Safe Deposit Box Rental		
Subscriptions/Books		
Stamps/Envelopes		
Kids' Tuition/Lunches		
Kids' Activities		
Day Care		
Tutor		
Child Support		
IRA Contributions		
401k/403b Contributions		
Financial Planning Fees		
Accountant Fees		
TOTALS		

Cash & Retirement Assets

Institution Name	Current Value			
	Jointly Held	Client #1	Client #2	Children
Checking Account				
Checking Account				
Savings Account				
Savings Account				
Credit Union				
Savings Bonds				
Savings Bonds				
Certificate of Deposit				
Certificate of Deposit				
Certificate of Deposit				
Certificate of Deposit				
Certificate of Deposit				
Money Market				
Roth IRA				
Roth IRA				
IRA				
IRA				
Vested Profit Sharing/Pension				
Vested Profit Sharing/Pension				
Retirement Plans (401k, TSA, Keough)				
Retirement Plans (401k, TSA, Keough)				
Employee Stock Purchase Plan (ESPP)				
Employee Stock Purchase Plan (ESPP)				
Stock Options				
Stock Options				
Personal Fixed or Variable Annuity				
Personal Bond Investments				
Personal Stock Investments				
Personal Mutual Fund Investments				
Business Value				
Other				
Other				
Other				
Other				
Other				

Totals:

--	--	--	--

Real Estate Assets

	Purchased: Year	Price	Current Market Value	Current Debt Balance	Interest Rate	Years Remaining	Monthly Principal and Interest	Equity Value (Value-Debt)
Your Residence								
Other Home								
Other Home								
Land								
Land								
Land								
Other								
Other								
Other								
Totals:								

Miscellaneous Personal Property

	Year/Make/Model	Estimated Market Value
Automobile # 1		
Automobile # 2		
Automobile # 3		
Motorcycle		
Boat		
Trailer		
Other		
Other		
Total:		

Other Debt & Lines of Credit

	Interest Rate	Monthly Payment	Months Remaining	Unpaid Balance
Equity Line of Credit				
Equity Line of Credit				
Car Loan				
Car Loan				
Student Loan				
Credit Card				
Credit Card				
Credit Card				
Other				
Other				
Other				
Totals:				

Insurance Policies

Life Insurance

Name of Insurance Company	Family Member Insured	Type of Policy	Total Annual Premiums	Current Cash Value	Policy Loans	Amount of Death Benefit	Year of Expiration

Disability Insurance

Name of Insurance Company	Family Member Insured	Waiting Period	Total Annual Premiums	Amount of Monthly Benefit	Length of Benefit

Health & Long-Term Care Insurance

Name of Insurance Company	Type of Coverage	Family Members Insured	Total Annual Premium	Maximum Out of Pocket	Maximum Benefit	<u>LTC Only</u> Waiting Period	<u>LTC Only</u> Length of Benefit

